



CONSOLIDATED FINANCIAL STATEMENTS

30 June 2017

SUMMARY

| | |
|---|----------|
| BALANCE SHEET AND INCOME STATEMENT..... | 3 |
| CONSOLIDATED STATEMENT OF CHANGES IN EQUITY..... | 6 |
| CONSOLIDATED CASH FLOW STATEMENT | 7 |
| NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS..... | 8 |
| 1. APPROVAL OF FINANCIAL STATEMENTS - DISTRIBUTIONS | 8 |
| 2. KEY HIGHLIGHTS..... | 8 |
| 3. ACCOUNTING RULES AND METHODS | 8 |
| 4. ADAPTING TO THE ECONOMIC AND FINANCIAL ENVIRONMENT | 11 |
| 5. REFINANCING..... | 13 |
| 6. REGULATORY REQUIREMENTS | 13 |
| 7. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS..... | 14 |

CONSOLIDATED BALANCE SHEET

| ASSETS - In millions of euros | Notes | 06/2017 | 12/2016 |
|--|--------------|----------------|----------------|
| Cash and balances at central banks | | 1 476 | 1 040 |
| Derivatives | 2 | 137 | 238 |
| Financial assets available for sale and other financial assets | 3 | 1 219 | 955 |
| Amounts receivable from credit institutions | 4 | 1 266 | 1 024 |
| Loans and advances to customers | 5 et 6 | 40 942 | 37 923 |
| Current tax assets | 7 | 12 | 44 |
| Deferred tax assets | 7 | 107 | 106 |
| Tax receivables other than on current income tax | 7 | 316 | 316 |
| Adjustment accounts & miscellaneous assets | 7 | 1 031 | 748 |
| Investments in associates and joint ventures | | 101 | 97 |
| Operating lease transactions | 5 et 6 | 828 | 715 |
| Tangible and intangible non-current assets | | 29 | 28 |
| Goodwill | | 84 | 86 |
| TOTAL ASSETS | | 47 548 | 43 320 |

| LIABILITIES AND EQUITY - In millions of euros | Notes | 06/2017 | 12/2016 |
|--|--------------|----------------|----------------|
| Central Banks | 8.1 | 2 500 | 2 000 |
| Derivatives | 2 | 123 | 97 |
| Amounts payable to credit institutions | 8.2 | 2 050 | 1 845 |
| Amounts payable to customers | 8.3 | 14 385 | 13 267 |
| Debt securities | 8.4 | 21 762 | 19 544 |
| Current tax liabilities | 9 | 126 | 88 |
| Deferred tax liabilities | 9 | 355 | 333 |
| Taxes payable other than on current income tax | 9 | 15 | 28 |
| Adjustment accounts & miscellaneous liabilities | 9 | 1 338 | 1 556 |
| Provisions | 10 | 128 | 147 |
| Insurance technical provisions | 10 | 382 | 343 |
| Subordinated debt - Liabilities | 12 | 12 | 12 |
| Equity | | 4 372 | 4 060 |
| - <i>Of which equity - owners of the parent</i> | | 4 339 | 4 046 |
| <i>Share capital and attributable reserves</i> | | 814 | 814 |
| <i>Consolidated reserves and other</i> | | 3 429 | 2 827 |
| <i>Unrealised or deferred gains and losses</i> | | (251) | (197) |
| <i>Net income for the year</i> | | 347 | 602 |
| - <i>Of which equity - non-controlling interests</i> | | 33 | 14 |
| TOTAL LIABILITIES & EQUITY | | 47 548 | 43 320 |

CONSOLIDATED INCOME STATEMENT

| In millions of euros | Notes | 06/2017 | 06/2016 | 12/2016 |
|--|--------------|----------------|----------------|----------------|
| Interest and similar income | 18 | 994 | 900 | 1 844 |
| Interest expenses and similar charges | 19 | (393) | (378) | (761) |
| Fees and commission income | | 15 | 12 | 27 |
| Fees and commission expenses | | (9) | (8) | (17) |
| Net gains (losses) on financial instruments at fair value through profit or loss | | 9 | (3) | 9 |
| Net gains (losses) on AFS securities and other financial assets | | (2) | 2 | 1 |
| Income of other activities | 20 | 617 | 518 | 1 050 |
| Expense of other activities | 20 | (381) | (345) | (681) |
| NET BANKING INCOME | | 850 | 698 | 1 472 |
| General operating expenses | 21 | (259) | (221) | (456) |
| Depreciation and impairment losses on tangible and intangible assets | | (4) | (3) | (7) |
| GROSS OPERATING INCOME | | 587 | 474 | 1 009 |
| Cost of risk | 22 | (55) | (47) | (104) |
| OPERATING INCOME | | 532 | 427 | 905 |
| Share in net income (loss) of associates and joint ventures | | 8 | 4 | 7 |
| Gains less losses on non-current assets | | | | |
| PRE-TAX INCOME | | 540 | 431 | 912 |
| Income tax | 23 | (182) | (146) | (286) |
| NET INCOME | | 358 | 285 | 626 |
| Of which, non-controlling interests | | 11 | 10 | 24 |
| Of which owners of the parent | | 347 | 275 | 602 |
| Net Income per share (1) in euros | | 346,56 | 275,01 | 601,59 |
| Diluted earnings per share in euros | | 346,56 | 275,01 | 601,59 |

(1) Net income - Owners of the parent compared to the number of shares

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|--|----------------|----------------|----------------|
| NET INCOME | 358 | 285 | 626 |
| Actuarial differences on post-employment benefits | (2) | (4) | (8) |
| <i>Total of items that will not be reclassified subsequently to profit or loss</i> | <i>(2)</i> | <i>(4)</i> | <i>(8)</i> |
| Unrealised P&L on cash flow hedge instruments | (5) | (26) | (28) |
| Exchange differences | (52) | (12) | (6) |
| <i>Total of items that will be reclassified subsequently to profit or loss</i> | <i>(57)</i> | <i>(38)</i> | <i>(34)</i> |
| Other comprehensive income | (59) | (42) | (42) |
| TOTAL COMPREHENSIVE INCOME | 299 | 243 | 584 |
| Of which Comprehensive income attributable to non-controlling interests | 6 | 2 | 13 |
| Comprehensive income attributable to owners of the parent | 293 | 241 | 571 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| In millions of euros | Share capital | Attribut. reserves | Consolid. reserves | Translation adjust. | Unrealized or deferred P&L | Net income | Equity | Equity | Total Consolidated equity |
|---|---------------|--------------------|--------------------|---------------------|----------------------------|--------------------------------------|--------------------------------------|-----------------------------|---------------------------|
| | (1) | (2) | | (3) | (4) | (Shareholders of the parent company) | (Shareholders of the parent company) | (Non-controlling interests) | |
| Equity at 31 December 2015* | 100 | 714 | 2 295 | (168) | 2 | 539 | 3 482 | 13 | 3 495 |
| Appropriation of net income of previous year | | | 539 | | | (539) | | | |
| Equity at 1 January 2016* | 100 | 714 | 2 834 | (168) | 2 | | 3 482 | 13 | 3 495 |
| Change in value of financial instruments (CFH & AFS) recognized in equity | | | | | (17) | | (17) | (9) | (26) |
| Actuarial differences on defined-benefit pension plans | | | | | (4) | | (4) | | (4) |
| Exchange differences | | | | (13) | | | (13) | 1 | (12) |
| Net income for the year (before appropriation) | | | | | | 275 | 275 | 10 | 285 |
| Total comprehensive income for the period | | | | (13) | (21) | 275 | 241 | 2 | 243 |
| Dividend for the period | | | | | | | | (12) | (12) |
| Repurchase commitment of non-controlling interests | | | | | | | | 9 | 9 |
| Equity at 30 June 2016 | 100 | 714 | 2 834 | (181) | (19) | 275 | 3 723 | 12 | 3 735 |
| Change in value of financial instruments (CFH & AFS) recognized in equity | | | | | 1 | | 1 | (3) | (2) |
| Actuarial differences on defined-benefit pension plans | | | | | (4) | | (4) | | (4) |
| Exchange differences | | | | 6 | | | 6 | | 6 |
| Net income for the year (before appropriation) | | | | | | 327 | 327 | 14 | 341 |
| Total comprehensive income for the period | | | | 6 | (3) | 327 | 330 | 11 | 341 |
| Dividend for the period | | | | | | | | (2) | (2) |
| Repurchase commitment of non-controlling interests | | | (7) | | | | (7) | (7) | (14) |
| Equity at 31 December 2016 | 100 | 714 | 2 827 | (175) | (22) | 602 | 4 046 | 14 | 4 060 |
| Appropriation of net income of previous year | | | 602 | | | (602) | | | |
| Equity at 1 January 2017 | 100 | 714 | 3 429 | (175) | (22) | | 4 046 | 14 | 4 060 |
| Change in value of financial instruments (CFH & AFS) recognized in equity | | | | | (2) | | (2) | (3) | (5) |
| Actuarial differences on post-employment benefits | | | | | (2) | | (2) | | (2) |
| Exchange differences | | | | (50) | | | (50) | (2) | (52) |
| Net income for the year (before appropriation) | | | | | | 347 | 347 | 11 | 358 |
| Total comprehensive income for the period | | | | (50) | (4) | 347 | 293 | 6 | 299 |
| Effect of acquisitions, disposals and other | | | | | | | | 21 | 21 |
| Dividend for the period | | | | | | | | (38) | (38) |
| Repurchase commitment of non-controlling interests | | | | | | | | 30 | 30 |
| Equity at 30 June 2017 | 100 | 714 | 3 429 | (225) | (26) | 347 | 4 339 | 33 | 4 372 |

- (1) The share capital of RCI Banque S.A. (100 million euros) consists of 1,000,000 fully paid up shares with par value of 100 euros each, of which 999,999 shares are owned by Renault s.a.s.
- (2) Attributable reserves include the share premium account of the parent company.
- (3) The translation adjustment balance booked at 30 June 2017 relates primarily to Argentina, Brazil, United Kingdom, South Korea, Russia and Turkey. At 31 December 2016, it mainly related to Argentina, Brazil, United Kingdom, Russia, Turkey and South Korea.
- (4) Includes the fair value of derivatives used as cash flow hedges and available-for-sale assets for € -11 m and IAS 19 actuarial gains and losses for -€ 14.7 m at end-June 2017.

CONSOLIDATED CASH FLOW STATEMENT

| En millions d'euros | 06/2017 | 06/2016 | 12/2016 |
|---|--------------|----------------|----------------|
| Net income attributable to owners of the parent company | 347 | 275 | 602 |
| Depreciation and amortization of tangible and intangible non-current assets | 4 | 3 | 6 |
| Net allowance for impairment and provisions | 38 | 35 | 77 |
| Dividends received of associates and joint ventures | | | 1 |
| Share in net (income) loss of associates and joint ventures | (8) | (4) | (7) |
| Deferred tax (income) / expense | 25 | 3 | 34 |
| Net loss / gain from investing activities | 2 | | |
| Net income attributable to non-controlling interests | 11 | 10 | 24 |
| Other (gains/losses on derivatives at fair value through profit and loss) | | 4 | 7 |
| Cash flow | 419 | 326 | 744 |
| Other movements (accrued receivables and payables) | (328) | (63) | 20 |
| Total non-monetary items included in net income and other adjustments | (254) | (11) | 162 |
| Cash flows on transactions with credit institutions | 686 | 108 | 844 |
| - Inflows / outflows in amounts receivable from credit institutions | (63) | 5 | (14) |
| - Inflows / outflows in amounts payable to credit institutions | 749 | 103 | 858 |
| Cash flows on transactions with customers | (2 266) | (1 929) | (4 184) |
| - Inflows / outflows in amounts receivable from customers | (3 449) | (3 821) | (6 748) |
| - Inflows / outflows in amounts payable to customers | 1 183 | 1 892 | 2 564 |
| Cash flows on other transactions affecting financial assets and liabilities | 2 175 | 317 | 1 614 |
| - Inflows / outflows related to AFS securities and similar | (292) | (112) | (299) |
| - Inflows / outflows related to debt securities | 2 568 | 557 | 2 019 |
| - Inflows / outflows related to collections | (101) | (128) | (106) |
| Cash flows on other transactions affecting non-financial assets and liabilities | 15 | 217 | 279 |
| Net decrease / (increase) in assets and liabilities resulting from operating activities | 610 | (1 287) | (1 447) |
| Net cash generated by operating activities (A) | 703 | (1 023) | (683) |
| Flows related to financial assets and investments | (6) | (10) | (33) |
| Flows related to tangible and intangible non-current assets | (3) | (5) | (6) |
| Net cash from / (used by) investing activities (B) | (9) | (15) | (39) |
| Net cash from / (to) shareholders | (34) | (12) | (14) |
| - Dividends paid | (38) | (12) | (14) |
| - Inflows / outflows related to non-controlling interests | 4 | | |
| Net cash from / (used by) financing activities (C) | (34) | (12) | (14) |
| Effect of changes in exchange rates and scope of consolidation on cash and equivalents (D) | (14) | 2 | (7) |
| Change in cash and cash equivalents (A+B+C+D) | 646 | (1 048) | (743) |
| Cash and cash equivalents at beginning of year: | 1 639 | 2 382 | 2 382 |
| - Cash and balances at central banks | 1 040 | 1 937 | 1 937 |
| - Balances in sight accounts at credit institutions | 599 | 445 | 445 |
| Cash and cash equivalents at end of year: | 2 285 | 1 334 | 1 639 |
| - Cash and balances at central banks | 1 476 | 843 | 1 040 |
| - Credit balances in sight accounts with credit institutions | 994 | 863 | 810 |
| - Debit balances in sight accounts with credit institutions | (185) | (372) | (211) |
| Change in net cash | 646 | (1 048) | (743) |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

RCI Banque S.A., the group's parent company, is a limited company (*Société Anonyme* under French law) with a Board of Directors and a fully paid up share capital of 100,000,000 euros. It is subject to all legislation and regulations applicable to credit institutions and is listed on the Bobigny Register of Trade and Companies under number 306 523 358.

RCI Banque S.A.'s registered office is located at 14, avenue du Pavé-Neuf, 93168 Noisy-le-Grand Cedex, France.

RCI Banque S.A.'s main business is to provide financing for the Alliance brands.

The condensed consolidated interim financial statements of the RCI Banque S.A. group for the six months ended 30 June relate to the Company and its subsidiaries, and to the group's interests in associates and jointly-controlled entities.

1. APPROVAL OF FINANCIAL STATEMENTS - DISTRIBUTIONS

The summary consolidated financial statements of the RCI Banque group for the six months to 30 June 2017 were established by the Board of Directors on 25 July 2017 which authorized their publication.

The consolidated financial statements of the RCI Banque group for the year 2016 were established by the Board of Directors on 3 February 2017 and approved at the Ordinary General Meeting of 22 May 2017. That meeting also put forward a proposal not to distribute dividends on the 2016 result.

The consolidated financial statements are expressed in millions of euros unless otherwise indicated.

2. KEY HIGHLIGHTS

Changes in the scope of consolidation in 2017

RCI Colombia S.A., in which a 51% stake is held, has been included in the scope of consolidation since February 2017 as a fully consolidated new entity. Its business mainly consists in financing customer and dealer sales in Colombia.

Foreign affiliates that do not have a tax agreement with France

In accordance with the Order of 6 October 2009 in application of Article L. 511-45 of the *Code monétaire et financier* (French Monetary and Financial Code), RCI Banque declares that it has a 95% holding in RCI Servicios Colombia S.A. in Colombia. The latter's business consists in receiving commissions on lending provided to a business partner. This affiliate's main management indicators are monitored on a monthly basis. At 30 June 2017, its income came to €0.724m.

3. ACCOUNTING RULES AND METHODS

The interim financial statements for the six months to 30 June 2017 were prepared in accordance with the principles set out in IAS 34 "Interim Financial Reporting". They do not include all the information required when preparing annual consolidated financial statements and must therefore be read in conjunction with the financial statements for the year ended 31 December 2016.

The RCI Banque group's financial statements for the year ended 31 December 2016 were prepared in accordance with the IFRS (International Financial Reporting Standards) guidelines published by the IASB (International Accounting Standards Board) as at 31 December 2016 and as adopted in the European Union by the statement closing date. With the exception of the changes indicated hereafter, the accounting rules and methods used are identical to those applied in the consolidated financial statements for the year ended 31 December 2016.

A – Changes in accounting policies

The RCI Banque group applies the standards and amendments published in the Official Journal of the European Union, application of which has been mandatory since 1 January 2017.

| New standards, improvements and amendments application of which is mandatory as of 1 January 2017 | |
|---|--|
| Amendment to IAS 7 | Disclosure Initiative |
| Amendment to IAS 12 | Recognition of deferred tax assets for unrealized losses |
| Annual improvements 2014-2016 | Various provisions |

None of these standards, improvements or amendments had any significant impact on the consolidated financial statements for the period ending 30 June 2017.

The group is currently examining implementation of new IFRS standards that will shortly become applicable.

| New IFRS standards adopted by the European Union | | Application date according to the IASB |
|--|---------------------------------------|---|
| IFRS 9 | Financial Instruments | 1 st January 2018 ⁽¹⁾ |
| IFRS 15 | Revenue from contracts with customers | 1 st January 2018 ⁽¹⁾ |

(1) Early application possible.

IFRS 9 - Financial Instruments, published by the IASB in July 2014 to replace IAS 39 "Financial Instruments: Recognition and Measurement", covers the following three stages: classification and measurement, impairment, and hedge accounting. The IASB has decided to treat macro hedging as a separate project. IFRS 9, implementation of which will be mandatory as from 1st January 2018, had been adopted by the European Union. Its impact on RCI Banque's financial statements is currently being analyzed.

The changes brought by IFRS 9 include:

- an approach to the classification and measurement of financial assets reflecting the business model in which they are managed and their contractual cash flows: loans and debt instruments that are not considered as "basic" under the standard (Solely Payments of Principal and Interest) will be measured at fair value through profit or loss, whereas "basic" loans and debt instruments will be measured at amortized cost or fair value through equity, depending on the management model used for those assets. The changes relating to financial liabilities concern liabilities measured at fair value through profit or loss, for which changes in own credit risk must be recognized in equity.
- a single credit risk impairment model: IFRS 9 moves from provisioning based on actual credit losses to an expected credit loss model:
 - o The new impairment model will require 12-month expected credit losses on issued or acquired instruments to be booked as soon as those instruments are recognized on the balance sheet.
 - o Lifetime expected credit losses will have to be recognized whenever there is a significant increase in credit risk since initial recognition.
- a noticeably reformed approach to hedge accounting: the aim of the IFRS 9 model is to better reflect risk management, notably by extending eligible hedging instruments. Pending a future macro-hedging standard, IFRS 9 allows current hedge accounting rules (IAS 39) to be applied to all hedge relationships or just to macro hedge relationships.

Disclosure requirements in the notes to consolidated financial statements have also been expanded significantly. The aim of these new credit risk disclosures is to enable users of financial statements to understand the effect of credit risk on the amount, timing and uncertainty of future cash flows.

Aware of the major challenge that IFRS 9 represents for banking institutions, the RCI Banque group initiated its IFRS 9 project, using a structure common to the Risk and Finance functions, in the final quarter of 2015. Steering committees bringing together Risk and Finance Function managers have been set up, along with operational committees dedicated to the various issues related to implementation of the new standard. During the first quarter of 2016, initial work mainly focused on the principles of classification and measurement, a

review of the financial instruments currently used with respect to these principles, and on determining the methodology for the new provisioning model.

During the last six months of 2016, the group continued to review its portfolios of financial assets so as to determine their future classifications and measurement methods under IFRS 9. Work to calibrate and validate the methodological framework setting out rules for assessing credit risk impairment and for determining one-year and full lifetime expected losses is being finalized for the Customer and Dealer businesses.

The group has opted to use existing concepts and systems (particularly the Basel system) for exposures for which capital requirements for credit risk are calculated using the AIRB (Advanced Internal Rating-Based) prudential approach, which represents a very great majority of the group's Customer outstandings. This system will also be applied in a more simplified manner to portfolios for which capital requirements for credit risk are calculated using the standardized method. Provisions specific to IFRS 9, particularly the inclusion of forward-looking information, will be added to the Basel system.

Over the first six months of 2017, work to calibrate and validate the methodological framework setting out rules for assessing credit risk impairment and for determining one-year and full lifetime expected losses was finalized for the Customer and Dealer businesses.

Scoping studies with a view to adapting information systems and process have been completed, and certain IT developments have been initiated. Operational rollout of the project is planned for the second half of 2017.

At this stage of the IFRS 9 implementation plan, the consequences of implementation of the standard cannot be reasonably estimated in figures.

This standard is effective from 1 January 2018 and may be adopted early. The group has not decided which transitional arrangements it will apply.

IFRS 15 “Revenue from contracts with customers”:

On 29 October 2016, IFRS 15 "Revenue from contracts with customers" was published in the Official Journal of the European Union. This standard will replace IAS 11 and IAS 18 and the related IFRIC and SIC interpretations. It puts forward a new five-step revenue recognition approach. It could have impacts on recognition of revenue from contracts containing several performance obligations with transaction prices that have a variable component, and on contracts that have a financing component. IFRS 15 also presents a new approach to accounting for warranties, distinguishing between assurance-type warranties and service-type warranties.

The analysis work currently in progress is not leading to the identification of any major changes in revenue recognition.

This standard is effective from 1 January 2018 and may be adopted early. The group is considering applying this new standard as from 1 January 2018 using the retrospective method.

IFRS 16 "Leases"

The group is also examining the new IFRS 16 “Leases”, adoption of which by the European Union is expected in 2017.

| New IFRS standards not adopted by the European Union | | Effective date according to the IASB |
|---|--------|---|
| IFRS 16 | Leases | 1 January 2019 |

On 16 January 2016, the IASB published IFRS 16 "Leases", which will replace IAS 17 and the related IFRIC and SIC interpretations and, for the lessee, will eliminate the distinction previously made between operating leases and finance leases. Under IFRS 16, a lessee recognizes a right-of-use asset and a financial liability representing its obligation to make lease payments. The right-of-use asset is amortized and the obligation to make lease payments is measured initially at the present value of the lease payments payable over the lease term, discounted at the rate implicit in the lease if that can be readily determined. If that rate cannot be readily determined, the lessee's incremental borrowing rate is to be used.

On the other hand, for the lessor, the treatment of leases under this standard is very similar to that under the existing standard.

This standard is effective from 1 January 2019 and may be adopted early. The group is not planning to apply this standard early.

IFRS 17 Insurance Contracts:

| New IFRS standards not adopted by the European Union | | Effective date according to the IASB |
|--|---------------------|--------------------------------------|
| IFRS 17 | Insurance Contracts | 1st January 2021 |

IFRS 17 *Insurance Contracts* was published on 18 May 2017 by the IASB. Subject to its adoption by the European Union, it will become effective in 2021. It replaces the current IFRS 4 *Insurance Contracts*. At this stage, the group is not planning to apply this standard early.

B. Estimates and judgments

The main areas of estimates and judgments made in preparing the summary consolidated financial statements for the six months to 30 June 2017 are the same as those described in Note 3-B of the Notes to the 2016 Annual Financial Statements.

C. Changes to presentation

No change of presentation has been made since 1 January 2017.

4. ADAPTING TO THE ECONOMIC AND FINANCIAL ENVIRONMENT

In a challenging economic environment, RCI Banque continues to implement a prudent financial policy and to reinforce its liquidity management and control system.

Liquidity

RCI Banque pays great attention to diversifying its sources of access to liquidity. Since the start of the financial crisis, the company has largely diversified its sources of funding. In addition to its traditional bond investor base in euros, new investment areas have also been successfully worked.

By extending its maximum maturities issued in Euros to eight years, the group has been able to reach out to new investors looking for duration. It has also operated on bond markets in numerous currencies (USD, GBP, CHF, BRL, ARS, KRW, MAD, etc.), with a view to both funding European assets and supporting growth outside Europe.

Recourse to funding through securitization transactions in private and public format also helps RCI Banque to expand its investor base.

The deposits business, launched in 2012 and now active in four countries, has added to diversification of the company's sources of funding, and helped it to adjust to future liquidity requirements arising from Basel 3 standards.

Oversight of RCI Banque's liquidity risk takes into account the EBA's Internal Liquidity Adequacy Assessment Process (ILAAP) guidelines and is based on the following components:

- **Risk appetite:** This is determined by the Board of Directors' Risk Committee.
- **Refinancing:** The funding plan is constructed with a view to diversifying access to liquidity by product, by currency and by maturity. Funding requirements are regularly reviewed and clarified so that the funding plan can be adjusted accordingly.
- **Liquidity reserve:** The company's aim is to have available at all times a liquidity reserve consistent with its appetite for liquidity risk. The liquidity reserve consists of cash, High Quality Liquid Assets (HQLA), financial assets, assets eligible as collateral in European Central Bank monetary policy transactions and confirmed lines of credit. It is reviewed every month by the finance committee.

- **Transfer prices:** Refinancing for the group's European entities is mainly delivered by the Group Finance and Treasury Division, which centralizes liquidity management and pools costs. Internal liquidity costs are reviewed at regular intervals by the Finance Committee and are used by sales subsidiaries to construct their pricing.
- **Stress scenarios:** Every month, the Finance Committee is informed of the length of time for which the company would be able to maintain its business activity using its liquidity reserve in various stress scenarios. The stress scenarios used include assumptions about runs on deposits, loss of access to new funding, partial unavailability of certain components of the liquidity reserve, and forecasts of new gross lending. Assumptions about runs on deposits under stress are very conservative and are regularly back-tested.
- **Emergency plan:** An established emergency plan identifies the steps to be taken in the event of stress on the liquidity position.

Credit business risk

By taking the Probability of Default derived from scoring systems into account in the management of new gross lending, portfolio quality across all major markets was maintained.

As the economic outlook remained uncertain, the centralized oversight of the approval policy introduced at the start of the crisis was maintained. Acceptance systems are adjusted according to stress tests, which are updated quarterly for the main countries per segment (retail customers, corporate customers). All in all, the quality of gross lending is in line with the objectives set.

In a constantly changing environment, RCI Banque's aim is to maintain overall credit risk at a level compatible with the expectations of the financial community and profitability targets.

Profitability

RCI Banque regularly reviews the costs of internal liquidity used to price customer transactions, thereby maintaining a margin on new lending in line with budget targets. Similarly, the pricing of financing granted to dealers is indexed on an internal base rate reflecting the cost of borrowed resources and liquidity cushions needed for business continuity. This method maintains a steady return for this business.

Governance

Liquidity indicators are the subject of particular scrutiny at each monthly financial committee meeting.

The country management committees also monitor risk and instant projected margin indicators more systematically, thereby supplementing the routine assessments of subsidiary profitability.

Exposure to non-commercial credit risk

RCI Banque's exposure to bank counterparty risk mainly arises from the investment of temporary cash surpluses as short-term deposits and from interest-rate or forex hedging with derivatives.

Such transactions are made with first-class banks approved beforehand by the Counterparty Committee. RCI Banque pays close attention to diversifying its counterparties.

To meet regulatory requirements resulting from implementation of the 30-day liquidity coverage ratio (LCR), RCI Banque now invests in liquid assets, mainly in EUR and GBP, as defined in the European Commission's Delegated Act. These liquid assets mainly consist of deposits with the European Central Bank or supranational European issuers held directly. The duration of this portfolio is less than one year.

In addition, RCI Banque has also invested in a fund whose assets consist of debt securities issued by European agencies and sovereigns and by supranational issuers. Targeted average exposure to credit risk is six years with a limit at nine years. The fund is aiming for zero exposure to the interest rate risk with a maximum of two years.

Macroeconomic environment

During the first six months of 2017, the markets felt the impact of two factors with opposite effects on volatility. On the one hand, the electoral period in Great Britain, in Germany and especially in France, where two of the four

candidates with the potential to get through to the second round of the presidential elections had an anti-European stance, was a source of concern. On the other hand however, pressures on the market were offset by the continuation of the quantitative easing policy implemented by the European Central Bank. The ECB, in line with the announcements made in 2016, cut the pace of its monthly asset purchases from €80bn to €60bn from April onwards, but during the first half-year of 2017 did not announce any future steps to exit from its unconventional policy. As a result, excess liquidity remained at comfortable levels.

Interest rate swaps went through a period of rises during the early months of the year, reaching a peak in March before easing and falling back at the end of the first half-year to their December 2016 levels.

Credit margins observed on the bond market in general and on RCI Banque's bonds in particular remained stable overall during the first six months of the year. The level observed for the 5-year debt issued by the company tightened slightly between January and June.

5. REFINANCING

Growth forecasts led the group to establish a major financing program for the year 2017. Because of the uncertainties connected with France's presidential elections, RCI Banque chose to borrow the majority of its requirements in the early months of the year and in so doing used the dual-tranche issue format for the first time on the euro public market.

RCI Banque issued approximately €4.8bn in the first six months of 2017. The group made two successive issues in dual tranche format with a floating rate coupon for the shortest tranche and a fixed rate coupon for the longest tranche. The first was a 3-year/7-year issue for €1.4 billion, and the second a 4-year/8-year issue for €1.35 billion. This latter tranche has the longest maturity ever issued by RCI Banque and addresses the group's desire to diversify its investor base by extending debt maturities. RCI Banque also carried out two five-year issues, each for €750 million. The first carries a fixed rate coupon and the second a floating rate coupon. This is the longest floating rate coupon issued by the group since the 2008 financial crisis. RCI Banque also returned to the Swiss market after a four-year absence, and issued a five-year CHF200 million bond. In addition, the group also made three two-year private placements, for a total of €365 million.

This combination of maturities, types of coupon and issue formats is part of the strategy implemented by the group for a number of years to diversify its sources of funding and reach out to as many investors as possible.

Outside Europe, the group's entities in Brazil, South Korea, Morocco and Argentina also tapped their domestic bond markets.

Retail customer deposits have increased by €0.944 billion since December 2016, and totaled €13.5 billion at 30 June 2017. This represents 32.6% of outstandings, which is in line with the company's goal of collecting retail deposits equivalent to one third of the financing granted to its customers.

These resources, to which should be added, based on the European scope, €4.1 billion of undrawn committed credit lines, €2.8 billion of assets eligible as collateral in ECB monetary policy operations, €1.8 billion of high quality liquid assets (HQLA) and €0.4 billion of short-term financial assets, enable RCI Banque to maintain the financing granted to its customers for 12 months without access to external sources of liquidity.

6. REGULATORY REQUIREMENTS

In accordance with the prudential banking regulations transposing EU Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (CRD IV) and EU Regulation 575/2013 into French law, the RCI Banque group is subject to compliance with the solvency ratio and liquidity ratios, risk division ratio and balance sheet balancing (leverage ratio).

At end of June 2017, the ratios calculated do not show any non-compliance with the regulatory requirements.

7. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Note 1 : Segment information

| In millions of euros | Customer | Dealer financing | Other | Total 06/2017 |
|--------------------------------------|----------|------------------|-------|---------------|
| Average performing loan outstandings | 28 045 | 9 811 | | 37 856 |
| Net banking income | 633 | 131 | 86 | 850 |
| Gross operating income | 444 | 105 | 38 | 587 |
| Operating income | 400 | 94 | 38 | 532 |
| Pre-tax income | 399 | 95 | 46 | 540 |

| In millions of euros | Customer | Dealer financing | Other | Total 12/2016 |
|--------------------------------------|----------|------------------|-------|---------------|
| Average performing loan outstandings | 24 629 | 8 077 | | 32 706 |
| Net banking income | 1 108 | 227 | 137 | 1 472 |
| Gross operating income | 759 | 185 | 65 | 1 009 |
| Operating income | 672 | 168 | 65 | 905 |
| Pre-tax income | 672 | 168 | 72 | 912 |

| In millions of euros | Customer | Dealer financing | Other | Total 06/2016 |
|--------------------------------------|----------|------------------|-------|---------------|
| Average performing loan outstandings | 23 427 | 7 917 | | 31 344 |
| Net banking income | 554 | 106 | 38 | 698 |
| Gross operating income | 388 | 86 | | 474 |
| Operating income | 350 | 77 | | 427 |
| Pre-tax income | 350 | 77 | 4 | 431 |

A breakdown by market is provided for the main income statement as well as for average performing loan outstandings in the corresponding periods.

At the Net Banking Income level, given that most of the RCI Banque group's segment comes from interest, the latter are shown net of interest expenses.

The earnings of each business segment are determined on the basis of internal analytical conventions for intercompany billing and valuation of funds allocated. The equity allocated to each business segment is the capital effectively made available to the affiliates and branches and then divided among them according to internal analytical rules.

Average performing loans outstanding is the operating indicator used to monitor outstandings. As this indicator is the arithmetic mean of outstandings, its value therefore differs from the outstandings featuring in the RCI Banque group's assets, as presented in Notes 5 and 6: Customer finance transactions and similar / Customer finance transactions by business segment.

Note 2 : Derivatives

| In millions of euros | 06/2017 | | 12/2016 | |
|---|------------|-------------|------------|-------------|
| | Assets | Liabilities | Assets | Liabilities |
| Fair value of financial assets and liabilities recognized as derivatives held for trading purposes | 30 | 31 | 48 | 39 |
| Interest-rate derivatives | 3 | 1 | 2 | |
| Currency derivatives | 27 | 30 | 46 | 37 |
| Other derivatives | | | | 2 |
| Fair value of financial assets and liabilities recognized as derivatives used for hedging | 107 | 92 | 190 | 58 |
| Interest-rate and currency derivatives: Fair value hedges | 103 | 38 | 179 | 14 |
| Interest-rate derivatives: Cash flow hedges | 4 | 54 | 11 | 44 |
| Total derivatives (*) | 137 | 123 | 238 | 97 |

(*) Of which related parties

7

10

“Other derivatives” includes the adjustment for credit risk of -€0.364m at 30 June 2017, which breaks down into an income of €0.178m for the DVA and an expense of -€0.542m for the CVA.

These line items mainly include OTC derivatives contracted by the RCI Banque group as part of its currency and interest-rate risk hedging policy.

Nominal values of derivative instruments by maturity and management intent

| In millions of euros | < 1 year | 1 year to 5 years | > 5 years | Total 06/2017 | Related parties |
|--------------------------------------|----------|-------------------|-----------|---------------|-----------------|
| Hedging of currency risk | | | | | |
| <u>Forward forex contracts</u> | | | | | |
| Sales | 1 511 | | | 1 511 | |
| Purchases | 1 505 | | | 1 505 | |
| <u>Spot forex transactions</u> | | | | | |
| Loans | 9 | | | 9 | |
| Borrowings | 9 | | | 9 | |
| <u>Currency swaps</u> | | | | | |
| Loans | 815 | 387 | | 1 202 | 146 |
| Borrowings | 754 | 385 | | 1 139 | 140 |
| Hedging of interest-rate risk | | | | | |
| <u>Interest rate swaps</u> | | | | | |
| Lender | 5 832 | 8 115 | 2 350 | 16 297 | |
| Borrower | 5 832 | 8 115 | 2 350 | 16 297 | |

| In millions of euros | < 1 year | 1 year to 5 years | > 5 years | Total 12/2016 | Related parties |
|--------------------------------------|----------|-------------------|-----------|---------------|-----------------|
| Hedging of currency risk | | | | | |
| <u>Forward forex contracts</u> | | | | | |
| Sales | 1 557 | | | 1 557 | |
| Purchases | 1 559 | | | 1 559 | |
| <u>Spot forex transactions</u> | | | | | |
| Loans | 1 | | | 1 | |
| Borrowings | 1 | | | 1 | |
| <u>Currency swaps</u> | | | | | |
| Loans | 343 | 823 | | 1 166 | 221 |
| Borrowings | 333 | 717 | | 1 050 | 210 |
| Hedging of interest-rate risk | | | | | |
| <u>Interest rate swaps</u> | | | | | |
| Lender | 5 710 | 6 535 | 1 650 | 13 895 | |
| Borrower | 5 710 | 6 535 | 1 650 | 13 895 | |

Note 3 : Financial assets available for sale and other financial assets

| In millions of euros | 06/2017 | 12/2016 |
|---|--------------|------------|
| Financial assets available for sale | 1 209 | 929 |
| Government debt securities and similar | 656 | 521 |
| Variable income securities | 159 | 109 |
| Bonds and other fixed income securities | 394 | 299 |
| Other financial assets | 10 | 26 |
| Interests in companies controlled but not consolidated | 10 | 26 |
| Total financial assets available for sale and other financial assets (*) | 1 219 | 955 |
| (*) Of which related parties | 10 | 26 |

Note 4 : Amounts receivable from credit institutions

| In millions of euros | 06/2017 | 12/2016 |
|---|--------------|--------------|
| Credit balances in sight accounts at credit institutions | 994 | 810 |
| Ordinary accounts in debit | 938 | 773 |
| Overnight loans | 56 | 36 |
| Accrued interest | | 1 |
| Term deposits at credit institutions | 272 | 214 |
| Term loans | 272 | 214 |
| Total amounts receivable from credit institutions (*) | 1 266 | 1 024 |
| <i>(*) Of which related parties</i> | <i>210</i> | <i>210</i> |

Credit balances in sight accounts are included in the “Cash and cash equivalents” line item in the cash flow statement.

Current bank accounts held by the Fonds Commun de Titrisation (FCTs) contribute in part to the funds' credit enhancement. They totaled €542 million at end of June 2017 and are included in "Ordinary Accounts in debit".

Overnight loan transactions with the Central Banks are included in “Cash and balances at Central Banks”.

Note 5 : Customer finance transactions and similar

| In millions of euros | 06/2017 | 12/2016 |
|--|---------------|---------------|
| Loans and advances to customers | 40 942 | 37 923 |
| Customer finance transactions | 31 170 | 29 248 |
| Finance lease transactions | 9 772 | 8 675 |
| Operating lease transactions | 828 | 715 |
| Total customer finance transactions and similar | 41 770 | 38 638 |

At 30 June 2017, direct financing of Renault Group subsidiaries and branches amounted to €866m against €747m at 31 December 2016.

At 30 June 2017, the dealer network, as a business contributor, had collected an income of €379 million as compared to €338 million at 30 June 2016.

Under their commercial policies and as part of promotional campaigns, manufacturers help to subsidize the financings granted to the RCI Banque group's customers. At 30 June 2017, their contribution in this respect amounted to €305 million compared with €242 million at 30 June 2016.

The gross value of forbore loans outstanding, further to measures and concessions made towards borrowers experiencing financial difficulty (or likely to experience financial difficulty in the future), came to €123m and is impaired by €41m at 30 June 2017.

5.1 - Customer finance transactions

| In millions of euros | 06/2017 | 12/2016 |
|--|---------------|---------------|
| Loans and advances to customers | 31 490 | 29 614 |
| Factoring | 891 | 491 |
| Other commercial receivables | 2 | 2 |
| Other customer credit | 29 906 | 28 379 |
| Ordinary accounts in debit | 276 | 272 |
| Doubtful and compromised receivables | 415 | 470 |
| Interest receivable on customer loans and advances | 55 | 79 |
| Other customer credit | 40 | 40 |
| Ordinary accounts | 11 | 31 |
| Doubtful and compromised receivables | 4 | 8 |
| Total of items included in amortized cost - Customer loans and advances | 175 | 114 |
| Staggered handling charges and sundry expenses - Received from customers | (25) | (27) |
| Staggered contributions to sales incentives by manufacturer or dealers | (526) | (495) |
| Staggered fees paid for referral of business | 726 | 636 |
| Impairment on loans and advances to customers | (550) | (559) |
| Impairment on delinquent or at-risk receivables | (229) | (226) |
| Impairment on doubtful and compromised receivables | (269) | (290) |
| Impairment on residual value | (52) | (43) |
| Total customer finance transactions, net | 31 170 | 29 248 |

The securitization transactions were not intended to result in derecognition of the receivables assigned. The assigned receivables as well as the accrued interest and impairment allowances on them continue to appear on the asset side of the group's balance sheet.

The factoring receivables result from the acquisition by the Group of the Renault-Nissan Alliance's commercial receivables.

5.2 - Finance lease transactions

| In millions of euros | 06/2017 | 12/2016 |
|--|--------------|--------------|
| Finance lease transactions | 9 864 | 8 756 |
| Leasing and long-term rental | 9 744 | 8 642 |
| Doubtful and compromised receivables | 120 | 114 |
| Accrued interest on finance lease transactions | 6 | 7 |
| Leasing and long-term rental | 5 | 5 |
| Doubtful and compromised receivables | 1 | 2 |
| Total of items included in amortized cost - Finance leases | (2) | 4 |
| Staggered handling charges | (9) | (15) |
| Staggered contributions to sales incentives by manufacturer or dealers | (143) | (110) |
| Staggered fees paid for referral of business | 150 | 129 |
| Impairment on finance leases | (96) | (92) |
| Impairment on delinquent or at-risk receivables | (16) | (16) |
| Impairment on doubtful and compromised receivables | (79) | (75) |
| Impairment on residual value | (1) | (1) |
| Total finance lease transactions, net | 9 772 | 8 675 |

5.3 - Operating lease transactions

| In millions of euros | 06/2017 | 12/2016 |
|--|-------------|-------------|
| Fixed asset net value on operating lease transactions | 847 | 729 |
| Gross value of tangible assets | 1 041 | 885 |
| Depreciation of tangible assets | (194) | (156) |
| Receivables on operating lease transactions | 5 | 4 |
| Accrued interest | 1 | 1 |
| Non-impaired receivables | 6 | 5 |
| Doubtful and compromised receivables | 3 | 2 |
| Income and charges to be staggered | (5) | (4) |
| Impairment on operating leases | (24) | (18) |
| Impairment on residual value | (24) | (18) |
| Total operating lease transactions, net (*) | 828 | 715 |

(*) Of which related parties

(1)

Note 6 : Customer finance transactions by business segment

| In millions of euros | Customer | Dealer financing | Other | Total 06/2017 |
|--|-----------------|-------------------------|--------------|----------------------|
| Gross value | 31 577 | 10 498 | 365 | 42 440 |
| Non-impaired receivables | 31 135 | 10 399 | 363 | 41 897 |
| Doubtful receivables | 164 | 79 | 2 | 245 |
| Compromised receivables | 278 | 20 | | 298 |
| <i>% of doubtful and compromised receivables</i> | <i>1,40%</i> | <i>0,94%</i> | <i>0,55%</i> | <i>1,28%</i> |
| Impairment allowance on individual basis | (428) | (93) | (1) | (522) |
| Non-doubtful receivables | (112) | (62) | | (174) |
| Doubtful receivables | (94) | (13) | (1) | (108) |
| Compromised receivables | (222) | (18) | | (240) |
| Impairment allowance on collective basis | (35) | (113) | | (148) |
| Impairment | (16) | (113) | | (129) |
| Country risk | (19) | | | (19) |
| Net value (*) | 31 114 | 10 292 | 364 | 41 770 |

(*) Of which: related parties (excluding participation in incentives and fees paid for referrals) 39 866 241 1 146

| In millions of euros | Customer | Dealer financing | Other | Total 12/2016 |
|--|-----------------|-------------------------|--------------|----------------------|
| Gross value | 28 656 | 10 272 | 379 | 39 307 |
| Non-impaired receivables | 28 209 | 10 126 | 376 | 38 711 |
| Doubtful receivables | 164 | 124 | 2 | 290 |
| Compromised receivables | 283 | 22 | 1 | 306 |
| <i>% of doubtful and compromised receivables</i> | <i>1,56%</i> | <i>1,42%</i> | <i>0,79%</i> | <i>1,52%</i> |
| Impairment allowance on individual basis | (424) | (103) | | (527) |
| Non-doubtful receivables | (100) | (62) | | (162) |
| Doubtful receivables | (101) | (19) | | (120) |
| Compromised receivables | (223) | (22) | | (245) |
| Impairment allowance on collective basis | (40) | (102) | | (142) |
| Impairment | (13) | (102) | | (115) |
| Country risk | (27) | | | (27) |
| Net value (*) | 28 192 | 10 067 | 379 | 38 638 |

(*) Of which: related parties (excluding participation in incentives and fees paid for referrals) 54 747 222 1 023

The “Other” category mainly includes buyer and ordinary accounts with dealers and the Renault group.

At end of June 2017, the provision for country risk primarily affects Argentina and Brazil, and to a lesser extent Morocco and Romania.

Note 7 : Adjustment accounts & miscellaneous assets

| In millions of euros | 06/2017 | 12/2016 |
|--|----------------|----------------|
| Tax receivables | 435 | 466 |
| Current tax assets | 12 | 44 |
| Deferred tax assets | 107 | 106 |
| Tax receivables other than on current income tax | 316 | 316 |
| Adjustment accounts and other assets | 1 031 | 748 |
| Social Security and employee-related receivables | 1 | |
| Other sundry debtors | 418 | 259 |
| Adjustment accounts - Assets | 60 | 45 |
| Items received on collections | 372 | 282 |
| Reinsurer part in technical provisions | 180 | 162 |
| Total adjustment accounts – Assets and other assets (*) | 1 466 | 1 214 |
| <i>(*) Of which related parties</i> | <i>166</i> | <i>99</i> |

Note 8 : Liabilities to credit institutions and customers & debt securities**8.1 - Central Banks**

| In millions of euros | 06/2017 | 12/2016 |
|-----------------------------|----------------|----------------|
| Term borrowings | 2 500 | 2 000 |
| Total Central Banks | 2 500 | 2 000 |

The book value of the collateral presented to the Bank of France (3G) amounted to €6,120m at 30 June 2017, including €4,733m in collateralized security entity shares, €1 056m of private accounts receivable and €331m in eligible bond securities.

8.2 - Amounts payable to credit institutions

| In millions of euros | 06/2017 | 12/2016 |
|--|--------------|--------------|
| Sight accounts payable to credit institutions | 185 | 211 |
| Ordinary accounts | 28 | 12 |
| Overnight borrowings | | 9 |
| Other amounts owed | 157 | 190 |
| Term accounts payable to credit institutions | 1 865 | 1 634 |
| Term borrowings | 1 825 | 1 567 |
| Accrued interest | 40 | 67 |
| Total liabilities to credit institutions | 2 050 | 1 845 |

Sight accounts are included in the “Cash and cash equivalents” line item in the cash flow statement.

8.3 - Amounts payable to customers

| In millions of euros | 06/2017 | 12/2016 |
|--|---------------|---------------|
| Amounts payable to customers | 14 320 | 13 214 |
| Ordinary accounts in credit | 135 | 93 |
| Term accounts in credit | 700 | 566 |
| Ordinary saving accounts | 10 006 | 9 011 |
| Term deposits (retail) | 3 479 | 3 544 |
| Other amounts payable to customers and accrued interest | 65 | 53 |
| Other amounts payable to customers | 24 | 22 |
| Accrued interest on ordinary accounts in credit | 7 | 10 |
| Accrued interest on ordinary saving accounts | 12 | 16 |
| Accrued interest on customers term accounts | 22 | 5 |
| Total amounts payable to customers (*) | 14 385 | 13 267 |
| <i>(*) Of which related parties</i> | <i>745</i> | <i>606</i> |

Term accounts in credit include a €700m cash warrant agreement given to RCI Banque SA by the manufacturer Renault, covering, without any geographical exceptions, against the risks of the Renault Retail Group defaulting. This cash warrant agreement replaces the two existing agreements.

RCI Banque launched its savings business in France in February 2012, in Germany in February 2013, in Austria in April 2014, and in United Kingdom in June 2015, marketing instant access savings accounts and term deposit accounts.

8.4 - Debt securities

| In millions of euros | 06/2017 | 12/2016 |
|--|---------------|---------------|
| Negotiable debt securities (1) | 1 562 | 1 822 |
| Certificates of deposit | 1 381 | 1 389 |
| Commercial paper and similar | 85 | 355 |
| French MTNs and similar | 70 | 43 |
| Accrued interest on negotiable debt securities | 26 | 35 |
| Other debt securities (2) | 3 002 | 3 064 |
| Other debt securities | 3 000 | 3 062 |
| Accrued interest on other debt securities | 2 | 2 |
| Bonds and similar | 17 198 | 14 658 |
| Bonds | 17 111 | 14 521 |
| Accrued interest on bonds | 87 | 137 |
| Total debt securities (*) | 21 762 | 19 544 |

(*) Of which related parties

100

137

(1) Certificates of deposit, treasury notes and commercial paper are issued by RCI Banque S.A., Banco RCI Brasil S.A. et Diac S.A.

(2) Other debt securities consist primarily of the securities issued by the SPVs created for the German (RCI Banque S.A. Niederlassung Deutschland), UK (RCI Financial Services Ltd), Brazilian (Banco RCI Brasil S.A.) securitizations, French (Diac S.A.), and Italian (RCI Banque Succursale Italiana).

Note 9 : Adjustment accounts & miscellaneous liabilities

| In millions of euros | 06/2017 | 12/2016 |
|--|--------------|--------------|
| Taxes payable | 496 | 449 |
| Current tax liabilities | 126 | 88 |
| Deferred tax liabilities | 355 | 333 |
| Taxes payable other than on current income tax | 15 | 28 |
| Adjustment accounts and other amounts payable | 1 338 | 1 556 |
| Social security and employee-related liabilities | 43 | 42 |
| Other sundry creditors | 657 | 648 |
| Adjustment accounts - liabilities | 315 | 300 |
| Accrued interest on other sundry creditors | 319 | 558 |
| Collection accounts | 4 | 8 |
| Total adjustment accounts - Liabilities and other liabilities (*) | 1 834 | 2 005 |
| <i>(*) Of which related parties</i> | <i>153</i> | <i>321</i> |

Note 10 : Provisions

| In millions of euros | 12/2016 | Charge | Reversals | | Other (*) | 06/2017 |
|---|------------|------------|-------------|-------------|-------------|------------|
| | | | Us ed | Not Us ed | | |
| Provisions on banking operations | 376 | 137 | (11) | (91) | (7) | 404 |
| Provisions for litigation risks | 12 | 1 | | (1) | (1) | 11 |
| Insurance technical provisions | 343 | 132 | (11) | (83) | 1 | 382 |
| Other provisions | 21 | 4 | | (7) | (7) | 11 |
| Provisions on non-banking operations | 114 | 9 | (9) | (5) | (3) | 106 |
| Provisions for pensions liabilities and related | 50 | 3 | (2) | | 1 | 52 |
| Provisions for restructuring | 1 | | | | (1) | |
| Provisions for tax and litigation risks | 60 | 6 | (7) | (5) | (5) | 49 |
| Other | 3 | | | | 2 | 5 |
| Total provisions | 490 | 146 | (20) | (96) | (10) | 510 |

() Other = Reclassification, currency translation effects, changes in scope of consolidation*

Each of the known disputes in which RCI Banque or the group's companies are involved was reviewed at the closing date. On the advice of the legal counsel, provisions were established when deemed necessary to cover estimated risks.

Every so often, the group's companies are subject to tax audits in the countries where they are based. Uncontested deficiency notices are booked by means of tax provisions. Contested deficiency notices are recognized case by case on the basis of estimates taking into account the merit of the claims against the company concerned and the risk that it may not prevail in its case.

Other provisions on banking operations mainly consist of the insurance technical provision for captive insurance company commitments towards policy holders and beneficiaries. The insurance technical provision came to €382m at end-June 2017.

Note 11 : Impairments allowances to cover counterparty risk

| In millions of euros | 12/2016 | Charge | Reversals | | Other (*) | 06/2017 |
|---|------------|------------|-------------|-------------|-------------|------------|
| | | | Us e d | Not Us e d | | |
| Impairments on banking operations | 670 | 176 | (82) | (72) | (17) | 675 |
| Customer finance transactions (on individual basis) | 527 | 145 | (82) | (54) | (14) | 522 |
| Customer finance transactions (on collective basis) | 142 | 26 | | (18) | (2) | 148 |
| Securities transactions | 1 | 5 | | | (1) | 5 |
| Impairment on non-banking operations | 7 | 1 | | (5) | (1) | 2 |
| Other impairment to cover counterparty risk | 7 | 1 | | (5) | (1) | 2 |
| Impairment on banking operations | 12 | 1 | | (1) | (1) | 11 |
| Provisions for litigation risks | 12 | 1 | | (1) | (1) | 11 |
| Total provisions to cover counterparty risk | 689 | 178 | (82) | (78) | (19) | 688 |

(*) Other = Reclassification, currency translation effects, changes in scope of consolidation

A breakdown by market segment of allowances for impairment of assets in connection with customer finance operations is provided in note 6.

Note 12 : Subordinated debt - Liabilities

| In millions of euros | 06/2017 | 12/2016 |
|---------------------------------------|-----------|-----------|
| Participating loan stocks | 12 | 12 |
| Total subordinated liabilities | 12 | 12 |

The remuneration on the participating loan stock issued in 1985 by Diac SA includes a fixed component equal to the money market rate and a variable component obtained by applying the rate of increase in the Diac sub-group's consolidated net income for the year compared to that of the previous year, to 40% of the money market rate.

Annual remuneration is between 100% and 130% of the money market rate, with a floor rate of 6.5%.

Note 13 : Financial assets and liabilities by remaining term to maturity

| In millions of euros | Up to 3 months | 3 months to 1 year | 1 year to 5 years | > 5 years | Total 06/2017 |
|---|----------------|--------------------|-------------------|--------------|---------------|
| Financial assets | 12 682 | 13 524 | 18 326 | 508 | 45 040 |
| Cash and balances at central banks | 1 476 | | | | 1 476 |
| Derivatives | 5 | 77 | 55 | | 137 |
| Financial assets available for sale and other | 310 | 278 | 457 | 174 | 1 219 |
| Amounts receivable from credit institutions | 1 056 | 110 | 100 | | 1 266 |
| Loans and advances to customers | 9 835 | 13 059 | 17 714 | 334 | 40 942 |
| Financial liabilities | 13 055 | 6 162 | 18 311 | 3 304 | 40 832 |
| Central Banks | | | 2 500 | | 2 500 |
| Derivatives | 17 | 40 | 36 | 30 | 123 |
| Amounts payable to credit institutions | 624 | 431 | 995 | | 2 050 |
| Amounts payable to customers | 10 810 | 1 430 | 1 445 | 700 | 14 385 |
| Debt securities | 1 604 | 4 261 | 13 335 | 2 562 | 21 762 |
| Subordinated debt | | | | 12 | 12 |

| In millions of euros | Up to 3 months | 3 months to 1 year | 1 year to 5 years | > 5 years | Total 12/2016 |
|---|----------------|--------------------|-------------------|--------------|---------------|
| Financial assets | 11 098 | 12 855 | 16 805 | 422 | 41 180 |
| Cash and balances at central banks | 1 040 | | | | 1 040 |
| Derivatives | 18 | 33 | 171 | 16 | 238 |
| Financial assets available for sale and other | 247 | 301 | 272 | 135 | 955 |
| Amounts receivable from credit institutions | 814 | 60 | 150 | | 1 024 |
| Loans and advances to customers | 8 979 | 12 461 | 16 212 | 271 | 37 923 |
| Financial liabilities | 12 693 | 5 644 | 15 753 | 2 675 | 36 765 |
| Central Banks | | | 2 000 | | 2 000 |
| Derivatives | 4 | 40 | 41 | 12 | 97 |
| Amounts payable to credit institutions | 593 | 481 | 771 | | 1 845 |
| Amounts payable to customers | 9 857 | 1 299 | 1 561 | 550 | 13 267 |
| Debt securities | 2 239 | 3 824 | 11 380 | 2 101 | 19 544 |
| Subordinated debt | | | | 12 | 12 |

Central Bank borrowings correspond to the long-term financing operations (TLTRO) introduced at the end of 2014 and gradually being used by RCI Banque.

Note 14 : Fair value of assets and liabilities (in accordance with IFRS 7 & IFRS 13) and breakdown of assets and liabilities by fair value hierarchy

| In millions of euros - 30/06/2017 | Book Value | Fair Value | | | | Gap (*) |
|---|---------------|--------------|---------------|---------------|---------------|-------------|
| | | Level 1 | Level 2 | Level 3 | FV (*) | |
| Financial assets | 45 040 | 1 209 | 2 879 | 40 925 | 45 013 | (27) |
| Cash and balances at central banks | 1 476 | | 1 476 | | 1 476 | |
| Derivatives | 137 | | 137 | | 137 | |
| Financial assets available for sale and other | 1 219 | 1 209 | | 10 | 1 219 | |
| Amounts receivable from credit institutions | 1 266 | | 1 266 | | 1 266 | |
| Loans and advances to customers | 40 942 | | | 40 915 | 40 915 | (27) |
| Financial liabilities | 40 832 | 12 | 40 834 | | 40 846 | (14) |
| Central Banks | 2 500 | | 2 500 | | 2 500 | |
| Derivatives | 123 | | 123 | | 123 | |
| Amounts payable to credit institutions | 2 050 | | 2 018 | | 2 018 | 32 |
| Amounts payable to customers | 14 385 | | 14 385 | | 14 385 | |
| Debt securities | 21 762 | | 21 808 | | 21 808 | (46) |
| Subordinated debt | 12 | 12 | | | 12 | |

(*) FV : Fair value - Difference : Unrealized gain or loss

Financial assets available for sale classified as Level 3 are holdings in non-consolidated companies.

| In millions of euros - 31/12/2016 | Book Value | Fair Value | | | | Gap (*) |
|---|---------------|------------|---------------|---------------|---------------|-------------|
| | | Level 1 | Level 2 | Level 3 | FV (*) | |
| Financial assets | 41 180 | 929 | 2 302 | 37 993 | 41 224 | 44 |
| Cash and balances at central banks | 1 040 | | 1 040 | | 1 040 | |
| Derivatives | 238 | | 238 | | 238 | |
| Financial assets available for sale and other | 955 | 929 | | 26 | 955 | |
| Amounts receivable from credit institutions | 1 024 | | 1 024 | | 1 024 | |
| Loans and advances to customers | 37 923 | | | 37 967 | 37 967 | 44 |
| Financial liabilities | 36 765 | 12 | 36 835 | | 36 847 | (82) |
| Central Banks | 2 000 | | 2 000 | | 2 000 | |
| Derivatives | 97 | | 97 | | 97 | |
| Amounts payable to credit institutions | 1 845 | | 1 793 | | 1 793 | 52 |
| Amounts payable to customers | 13 267 | | 13 267 | | 13 267 | |
| Debt securities | 19 544 | | 19 678 | | 19 678 | (134) |
| Subordinated debt | 12 | 12 | | | 12 | |

(*) FV : Fair value - Difference : Unrealized gain or loss

Assumptions and methods used:

The three-level hierarchy for financial instruments recognized on the balance sheet at fair value, as required by IFRS 7 is as follows:

- Level 1: measurements based on quoted prices on active markets for identical financial instruments.
- Level 2: measurements based on quoted prices on active markets for similar financial instruments or measurements for which all significant data are based on observable market data.
- Level 3: measurement techniques for which significant data are not based on observable market data.

Estimated fair values have been determined using available market information and appropriate valuation methods for each type of instrument.

However, the methods and assumptions used are by nature theoretical, and a substantial amount of judgment comes into play in interpreting market data. Using different assumptions and/or different valuation methods could have a significant effect on the estimated values.

Fair values have been determined on the basis of information available at the closing date of each period, and thus do not reflect later changes.

As a general rule, whenever a financial instrument is traded on an active, liquid market, its most recent quoted price is used to calculate market value. For instruments without a quoted price, market value is determined by applying recognized valuation models that use observable market parameters. If RCI Banque does not have the necessary valuation tools, including for complex products, valuations are obtained from leading financial institutions.

The main assumptions and valuation methods used are the following:

• Financial assets

Fixed-rate loans have been estimated by discounting future cash flows at the interest rates offered by RCI Banque at 31 December 2016 and at 30 June 2017 for loans with similar conditions and maturities.

Level 3 securities are non-consolidated holdings for which there is no quoted price.

• Loans and advances to customers

Sales financing receivables have been estimated by discounting future cash flows at the interest rate that would have applied to similar loans (conditions, maturity and borrower quality) at 31 December 2016 and at 30 June 2017.

Customer receivables with a term of less than one year are not discounted, as their fair value is not significantly different from their net book value.

• **Financial liabilities**

Fair value of financial liabilities has been estimated by discounting future cash flows at the interest rates offered to RCI Banque at 31 December 2016 and 30 June 2017 for borrowings with similar conditions and maturities. Projected cash flows are therefore discounted according to the zero-coupon yield curve, augmented by the spread specific to RCI Banque for issues on the secondary market against 3 months.

Note 15 : Netting agreements and other similar commitments

Master Agreement relating to transactions on forward financial instruments and similar agreements

The RCI Banque group negotiates its forward derivative agreements under International Swaps and Derivatives Association (ISDA) and FBF (Fédération Bancaire Française) Master Agreements.

The occurrence of an event of default entitles the non-defaulting party to suspend performance of its payment obligations and to payment or receipt of a settlement amount for all terminated transactions.

ISDA and FBF Master Agreements do not meet the criteria for offsetting in the financial statements. The RCI Banque group currently only has a legally enforceable right to offset booked amounts in the event of default or a credit event.

Synthesis of financial assets and liabilities agreements

| In millions of euros - 30/06/2017 | Gross book value before agreement | Netted gross amounts | Net amount in balance sheet | Non compensated amount | | | Net Exposure |
|-----------------------------------|-----------------------------------|----------------------|-----------------------------|--|-----------------------------|------------------------------|--------------|
| | | | | Financial instruments on the liability | Guarantees on the liability | Off-balance sheet guarantees | |
| Assets | 1 184 | | 1 184 | 45 | 839 | | 300 |
| Derivatives | 137 | | 137 | 45 | | | 92 |
| Network financing receivables (1) | 1 047 | | 1 047 | | 839 | | 208 |
| Liabilities | 123 | | 123 | 45 | | | 78 |
| Derivatives | 123 | | 123 | 45 | | | 78 |

(1) The gross book value of dealer financing receivables breaks down into €746m for the Renault Retail Group, whose exposures are hedged for up to €693m by a cash warrant agreement given by the Renault manufacturer (see note 8.3), and €301m for dealers financed by Banco RCI Brasil S.A, whose exposures are hedged for up to €146m by *letras de cambio* subscribed by the dealers.

| In millions of euros - 31/12/2016 | Gross book value before agreement | Netted gross amounts | Net amount in balance sheet | Non compensated amount | | | Net Exposure |
|-----------------------------------|-----------------------------------|----------------------|-----------------------------|--|-----------------------------|------------------------------|--------------|
| | | | | Financial instruments on the liability | Guarantees on the liability | Off-balance sheet guarantees | |
| Assets | 1 236 | | 1 236 | 58 | 713 | | 465 |
| Derivatives | 238 | | 238 | 58 | | | 180 |
| Network financing receivables (1) | 998 | | 998 | | 713 | | 285 |
| Liabilities | 97 | | 97 | 58 | | | 39 |
| Derivatives | 97 | | 97 | 58 | | | 39 |

(1) The gross book value of dealer financing receivables breaks down into €621m for the Renault RetailGroup, whose exposures are hedged for up to €544m by a cash warrant agreement given by the Renault manufacturer (see note 8.3), and €377m for dealers financed by Banco RCI BrasilS.A, whose exposures are hedged for up to €169m by *letras de cambio* subscribed by the dealers.

Note 16 : Commitments given

| In millions of euros | 06/2017 | 12/2016 |
|---|--------------|--------------|
| Financing commitments | 2 524 | 2 066 |
| Commitments to customers | 2 524 | 2 066 |
| Guarantee commitments | 76 | 72 |
| Commitments to credit institutions | 69 | 67 |
| Customer guarantees | 7 | 5 |
| Commitments on securities | 5 | |
| Other securities receivable | 5 | |
| Other commitments given | 19 | 22 |
| Commitments given for equipment leases and real estate leases | 19 | 22 |
| Total commitments given (*) | 2 624 | 2 160 |
| <i>(*) Of which related parties</i> | 20 | 8 |

Note 17 : Commitments received

| In millions of euros | 06/2017 | 12/2016 |
|---|---------------|---------------|
| Financing commitments | 4 630 | 4 642 |
| Commitments from credit institutions | 4 630 | 4 642 |
| Guarantee commitments | 11 643 | 10 357 |
| Guarantees received from credit institutions | 218 | 211 |
| Guarantees from customers | 5 468 | 5 075 |
| Commitments to take back leased vehicles at the end of the contract | 5 957 | 5 071 |
| Commitments on securities | 5 | |
| Other securities receivable | 5 | |
| Total commitments received (*) | 16 278 | 14 999 |
| <i>(*) Of which related parties</i> | 4 060 | 3 493 |

At 30 June 2017 RCI Banque had €4,625 m in unused confirmed lines of credit as well as broadly diversified short-term and medium-term issuance programs. RCI Banque also held €2,826 m of receivables eligible as European central bank collateral (after haircuts, excluding securities and receivables already in use to secure financing at year-end).

Most of the commitments received from related parties concern buy-back commitments agreed with the builders in connection with the finance lease.

Guarantees and collateral

Guarantees or collateral offer partial or total protection against the risk of losses due to debtor insolvency (mortgages, pledges, comfort letters, bank guarantees on first demand for the granting of loans to dealers and private customers in certain cases). Guarantors are the subject of internal or external rating updated at least annually.

With a view to reducing its risk-taking, the RCI Banque group thus actively and rigorously manages its sureties, among other things by diversifying them: credit insurance, personal and other guarantees.

Note 18 : Interest and similar income

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|--------------|--------------|--------------|
| Interests and similar incomes | 1 256 | 1 109 | 2 289 |
| Transactions with credit institutions | 13 | 14 | 27 |
| Customer finance transactions | 956 | 825 | 1 714 |
| Finance lease transactions | 246 | 224 | 466 |
| Accrued interest due and payable on hedging instruments | 34 | 40 | 70 |
| Accrued interest due and payable on Financial assets available for sale | 7 | 6 | 12 |
| Staggered fees paid for referral of business: | (262) | (209) | (445) |
| Customer Loans | (216) | (170) | (363) |
| Finance leases | (46) | (39) | (82) |
| Total interests and similar income (*) | 994 | 900 | 1 844 |
| <i>(*) Of which related parties</i> | 322 | 279 | 580 |

As the receivables assigned under the securitization transactions have not been derecognized, interest on those receivables continues to appear under interest and similar income in customer finance transactions.

Note 19 : Interest expenses and similar charges

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|--------------|--------------|--------------|
| Transactions with credit institutions | (93) | (73) | (154) |
| Customer finance transactions | (62) | (75) | (143) |
| Finance lease transactions | | | (1) |
| Accrued interest due and payable on hedging instruments | (24) | (9) | (19) |
| Expenses on debt securities | (206) | (215) | (431) |
| Other interest and similar expenses | (8) | (6) | (13) |
| Total interest and similar expenses (*) | (393) | (378) | (761) |
| <i>(*) Of which related parties</i> | (5) | (12) | (24) |

Note 20 : Net income or expense of other activities

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|----------------|----------------|----------------|
| Other income from banking operations | 607 | 510 | 1 029 |
| Incidental income from finance contracts | 173 | 147 | 286 |
| Income from service activities | 263 | 228 | 461 |
| Income related to non-doubtful lease contracts | 65 | 52 | 115 |
| of which reversal of impairment on residual values | 6 | 8 | 12 |
| Income from operating lease transactions | 82 | 64 | 139 |
| Other income from banking operations | 24 | 19 | 28 |
| of which reversal of charge to reserve for banking risks | 8 | 7 | 11 |
| Other expenses of banking operations | (373) | (339) | (665) |
| Cost of services related to finance contracts | (70) | (63) | (127) |
| Cost of service activities | (122) | (110) | (209) |
| Expenses related to non-doubtful lease contracts | (82) | (64) | (137) |
| of which allowance for impairment on residual values | (23) | (23) | (38) |
| Distribution costs not treatable as interest expense | (34) | (52) | (85) |
| Expenses related to operating lease transactions | (53) | (42) | (92) |
| Other expenses of banking operations | (12) | (8) | (15) |
| of which charge to reserve for banking risks | (6) | (3) | (5) |
| Other operating income and expenses | 2 | 2 | 5 |
| Other operating income | 10 | 8 | 21 |
| Other operating expenses | (8) | (6) | (16) |
| Total net income (expense) of other activities (*) | 236 | 173 | 369 |
| <i>(*) Of which related parties</i> | <i>1</i> | <i>1</i> | <i>(4)</i> |

Incidental income and cost of services related to finance contracts as well as income and expenses of service activities primarily concern insurance and maintenance contracts.

“Income from service activities” and “Cost of service activities” include the income and expenses booked for insurance policies issued by the group’s captive insurance companies.

Note 21 : General operating expenses and personnel costs

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|--------------|--------------|--------------|
| Personnel costs | (129) | (117) | (240) |
| Employee pay | (86) | (77) | (161) |
| Expenses of post-retirement benefits | (10) | (9) | (15) |
| Other employee-related expenses | (34) | (26) | (55) |
| Other personnel expenses | 1 | (5) | (9) |
| Other administrative expenses | (130) | (104) | (216) |
| Taxes other than current income tax | (31) | (24) | (35) |
| Rental charges | (5) | (4) | (9) |
| Other administrative expenses | (94) | (76) | (172) |
| Total general operating expenses (*) | (259) | (221) | (456) |
| <i>(*) Of which related parties</i> | <i>(2)</i> | <i>(1)</i> | <i>(6)</i> |

Other personnel expenses include amounts charged to and reversed from provisions for restructuring, for Time-Savings Accounts (*Compte Epargne Temps*, or *CET*) and for personnel-related risks.

Note 22 : Cost of risk by customer category

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|-------------|-------------|--------------|
| Cost of risk on customer financing | (44) | (36) | (83) |
| Impairment allowances | (100) | (84) | (175) |
| Reversal of impairment | 108 | 112 | 196 |
| Losses on receivables written off | (67) | (83) | (138) |
| Amounts recovered on loans written off | 15 | 19 | 34 |
| Cost of risk on dealer financing | (10) | (9) | (17) |
| Impairment allowances | (39) | (59) | (92) |
| Reversal of impairment | 37 | 52 | 90 |
| Losses on receivables written off | (9) | (2) | (16) |
| Amounts recovered on loans written off | 1 | | 1 |
| Other cost of risk | (1) | (2) | (4) |
| Change in allowance for impairment of other receivables | (1) | (2) | (4) |
| Total cost of risk | (55) | (47) | (104) |

This item includes the net increase (decrease) in impairment allowances, losses on receivables written off, and amounts recovered on receivables written off.

Note 23 : Income tax

| In millions of euros | 06/2017 | 06/2016 | 12/2016 |
|---|--------------|--------------|--------------|
| Current tax expense | (157) | (143) | (252) |
| Current tax expense | (157) | (143) | (252) |
| Deferred taxes | (25) | (3) | (34) |
| Income (expense) of deferred taxes, gross | (25) | (3) | (34) |
| Total income tax | (182) | (146) | (286) |

Le taux effectif d'impôts du Groupe s'établit à 33,89% au 30 juin 2017 contre 33,84% au 30 juin 2016 et 31,40% au 31 décembre 2016.

The amount of the French CVAE tax (*Cotisation sur la Valeur Ajoutée des Entreprises*, a tax computed on the added value generated by the company) includes in current income tax is €-2 m.

Current tax expense is equal to the amount of income tax due and payable to tax authorities for the year, under the rules and tax rates applicable in each country.

Certain differences between companies' income for tax purposes and their income for consolidated financial reporting purposes give rise to the recognition of deferred taxes. These differences result mainly from rules for accounting for lease-purchase and long-term rental transactions and for recognizing impairment on doubtful receivables.

Note 24 : Events after the end of the reporting period

No events occurred between the reporting period end date and 25 July 2017, when the Board of Directors approved the financial statements that might have a significant impact on the financial statements ended 30 June 2017.